

### EcoPhi in a nutshell



Remote monitoring and control solutions for solar, water and agriculture

- Founded 2020, experience since 2014 in building off-grid solar and water systems
- Based in Karlsruhe, Germany
- Start in East Africa, focus on African continent
- Projects in 14 countries and 12 upcoming countries
- EPCs, O&M companies, operators and NGOs



### Why do water supply and agri systems need monitoring?

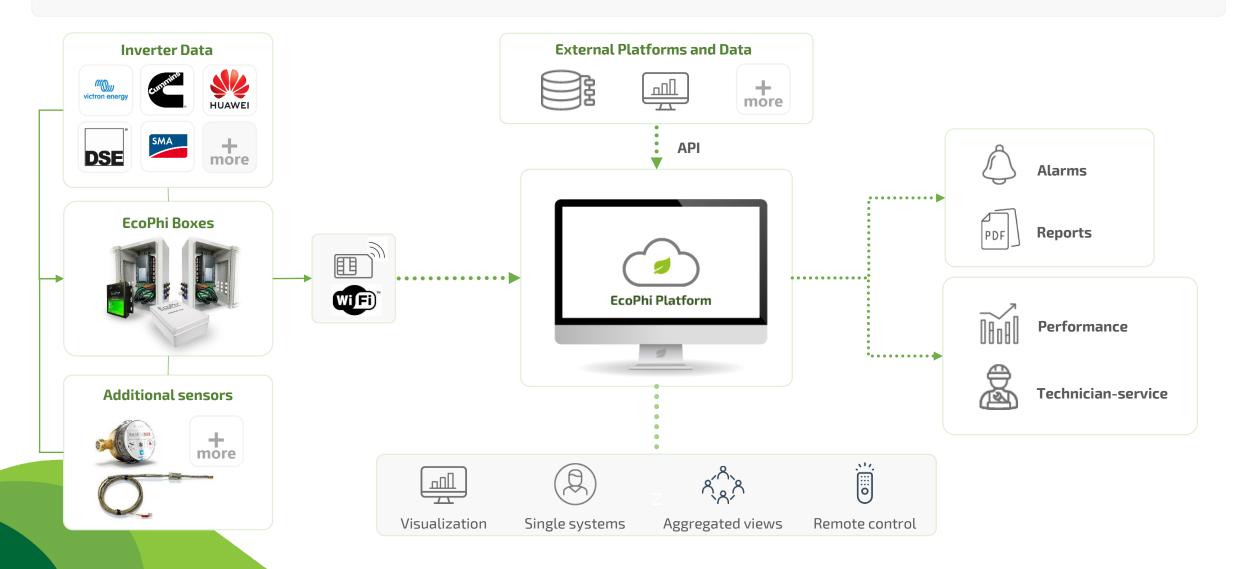


- Crucial supply
- Standstills and underperformance lead to
  - Less drinking water
  - Less water for irrigation
  - Crop losses
  - Lower income
- Undetected problems
- Difficult troubleshooting
- Hard-to-reach and widely distributed systems
- Difficult access to skilled technicians



### **EcoPhi Remote Monitoring and Control**





### Flexible monitoring for solar, water and agri



#### **Solar Home Systems**



**Irrigation systems** 





Off-grid stand-alone

#### **Solar cold storage**



Solar water pumping



### **Off-grid standalone systems**





#### **EcoPhi Off-grid monitoring**



Robust systems



Detect problems in the systems and optimize performance



Remote access and control of the system



Intelligent control of consumers on-spot and load prioritization



Even for weak-grid areas, data storage during network outages

## **Monitoring of pumping systems**





#### **EcoPhi Irrigation-Monitoring**



Monitoring of input side and distribution



Monitoring and control of water pumping systems



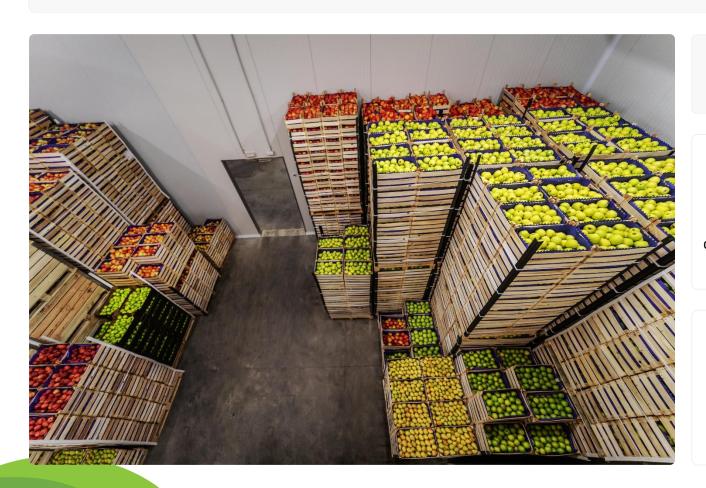
Special sensors for leakage detection, water flow or water levels



Remote control and troubleshooting

### Monitoring and control of cooling systems





#### **EcoPhi Cold Storage-Monitoring**



Monitoring of devices, temperature and humidity



Optimization of the processes



Online visualization of the cooling flow



Security-monitoring of doors



Active control of the system possible



Public image by proving uninterrupted cooling chain

## **Smart irrigation systems**





#### **EcoPhi Irrigation-Monitoring**



Wide range and amount of external sensors



Detect problems in the systems





Save water, time and cost with intelligent irrigation systems

# Your Advantage with EcoPhi Remote Monitoring









Reduction of maintenance and repair cost



Transparency



24/7 access to information



Prevention of system failures



**Working Systems** 

**Shorter Standstills** 

**Sustainable Projects** 



Avoiding unnecessary travels



Increase the lifetime of system



Fast reaction time



Easier troubleshooting

# Case study 1 – Wrong system design

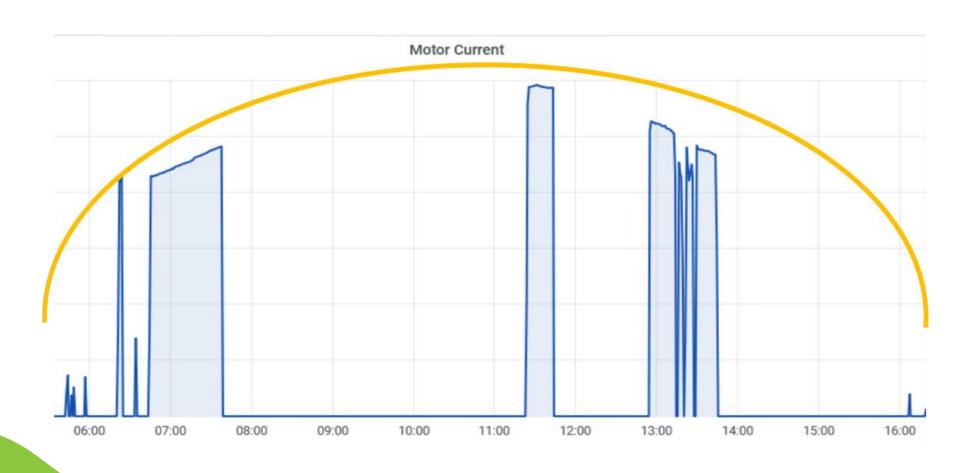






# Case study 1 – Wrong system design





### **Case Study 2: Degredation**



- Sudden stop of the system
- Outage of system:
  - No irrigation possible
  - Dry fields
  - Crop losses
  - Low income





### **Case Study 2: Degredation**



### Without monitoring:

- Groundwater
- Pipes
- Solar
- Inverter
- Cables
- Pump
- ....



### With monitoring:

- React before the system stops
- Excatly define problem







# **Case Study 2: Degredation**



- Same power, decreasing water flow
- Probability of pump failure
- Early reaction and field checks



### **Summary**



- All-in-one monitoring and control
- Solar + Water + Agriculture
- Hardware + IT solutions
- Wide range of applications from simple to large and complex systems
- Independent from manufacturers

**Booth B5.370G** 



# **Get in touch**



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